



TSG's Definition Of The "New" POS Space

Integrated, cloud based POS, aka "smart terminals, iPOS"

SMART TERMINAL / FULLY INTEGRATED POS SYSTEM
- defined as an entity with proprietary POS software and proprietary POS hardware that is primarily cloud based, operating on a tablet or mobile device.

SEMI-INTEGRATED POS SYSTEM
- defined as an entity with proprietary POS software and a white-labelled POS hardware offering that is primarily cloud based, operating on a tablet or mobile device.

INTEGRATED POS SOFTWARE / ISV
- defined as an entity with proprietary POS software that is primarily built for semi-integrated and/or fully integrated, cloud based POS systems that are based off of a tablet or mobile device.

Representative sample, not intended to be all encompassing